

Palmetto Wastewater Reclamation, LLC Alpine and Woodland Utilities

TOWN HALL MEETING

Thursday, March 6th, 2014 Ashland United Methodist Church 2600 Ashland Road, Columbia, SC 29210 7:00 pm

Dear Alpine and Woodland Customers:

It has been several years now since we acquired Woodland and Alpine Utilities. While these two wastewater systems are similar in age, the Alpine system was plagued with constant wastewater overflows, caused by numerous breaks, cracks and corrosion within the collection system. Our initial focus and priority was to repair the failing Alpine system, the wastewater treatment plant and to minimize the numerous sewer spills.

Since that time, we have made significant improvements to the Alpine system and treatment plant and it is no longer the environmental problem that it once was. Last year Alpine customers received a rate increase that paid for most of these improvements to the system and the increased level of operations and maintenance.

During the past year we have begun to address the issues within the Woodland system and are improving both the collection system and the wastewater treatment lagoon. We are making substantial repairs, cleaning out roots and debris, and where necessary replacing entire sections of broken and compromised pipe. Many of you have noticed our utility workers in your neighborhoods and we appreciate your patience while this work is underway.

As we advised when we acquired these utilities, the increased operational costs and the cost of capital improvements require the utility to seek a rate increase to recover these costs. We expect to be filing an application in March with the Public Service Commission of South Carolina (PSC) to approve an increase in rates for wastewater service and to combine Alpine and Woodland Utilities, which are currently distinct systems with different rates.

You will be receiving a separate notice of the rate filing which describes what the proposed rate will be as well as your rights under the South Carolina rate approval process for regulated utilities. This Town Hall Meeting is not intended to substitute for a hearing before the PSC. It is designed to allow us to meet with you, our customer, to explain our need for rate relief in an informal setting and to answer any questions you may have about the rate application. Keep in mind, ANY change in rates requires approval from the PSC.

PWR/Ni America appreciates all of our customers. We hope you will attend the Town Hall meeting and find it to be an opportunity for an open discussion of how the utility system works and the reasons behind our need for rate relief. We look forward to seeing you there.

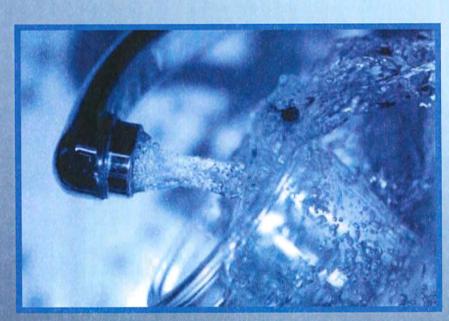
Sincerely,

Rick Melcher Manager of Public Relations

Ni America, LLC Regulated Water and Wastewater Utilities

Emphasizing regulatory compliance and customer service

Texas - South Carolina - Florida



South Carolina Office of Regulatory Staff



The Water and Wastewater Department of the ORS regulation of rates and services of privately owned water and wastewater utilities in South Carolina. represents the public interest with regard to the

Resolve Disputes - Settle Inquiries - Get Educated 800-922-1531 (toll free) Consumer Services 803-737-5230

http://www.regulatorystaff.sc.gov



PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA

WHAT IS REGULATED BY THE COMMISSION?

The Commission regulates investor-owned water and wastewater motor vehicle carriers as defined in Title 58 of the South Carolina Code. The Seven-Member Commission essentially functions as a utilities, telephone utilities, electrical utilities, gas utilities, and court with the principal duty to hear cases involving regulated

- exclusive jurisdiction to establish fair and reasonable rates
- requires regulated utilities to provide adequate service and to treat all customers equitably
 - receives formal complaints regarding regulated utilities /after ORS http://www.psc.sc.gov 803-896-5100

"Fair and Reasonable Rates"

The rate case process is designed to protect return on the invested capital necessary to the interests of customers while at the same time allowing water utilities the provide reliable service to customers. operating expenses and to earn a fair opportunity to recover reasonable

- factors. There is no regulatory "guarantee" that a poorly run allows recovery of reasonable operating expenses and other efficiently the company is run and/or whether the PSC whether it earns an allowed return depends on how A (utility) company is not "guaranteed" any return; company will earn its "allowed" rate of return.
- only on invested capital that is prudent and reasonable A company is entitled to the opportunity to earn a return as well as used and useful in providing service to customers.

During the process, requests for rate increases undergo an extremely thorough examination. Rate requests are subject to tests and challenges at every step of the way.

From a White Paper written by American Water



South Carolina Department of Health and Environmental Control

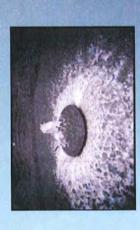
We promote and protect the health of the public and the environment

Sanitary Sewer Overflows (SSO)

Blockages - Construction Activities - Pipe failures - Pump Failures Accumulation - Root Intrusion - Poor Maintenance

803-898-4300

Inflow & Infiltration



ttp://www.scdhec.gov

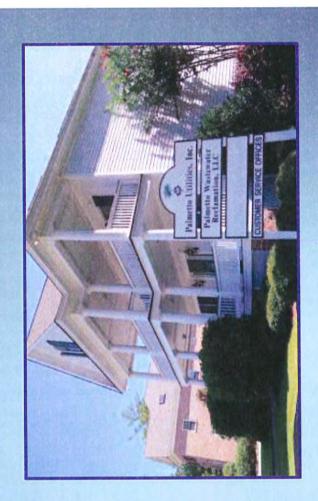
Permitting, SSO cleanup and notification

SOUTH CAROLINA

Palmetto Wastewater Reclamation, LLC (PWR) Palmetto Utilities, Inc. (PUI)

Palmetto Richland County, LLC (PRC) Woodland Utility System Alpine Utility System





803-699-2422 1713 Woodcreek Farms Rd Elgin, SC 29045

Alpine and Woodland 29 miles of pipe

Gravity Pipe Force Main Manholes Lift Stations

144,000° 8,000° 800

288,000 GPD 2 MGD WW Treatment Woodland WW Treatment Alpine

00

CUSTOMERS / ERCs

Alpine

Woodland

416/2723 4200 1000

420 450 1/30

Multi-Family Commercial Residential

Customers/ERCs

5616/8000

874/904

Customer Service/Operational **Improvements**

- Commitment to the Utility
- Customer Communications
- Faster Response to Service Calls and SSOs
- 24-Hour Response to Emergency Calls
- (email list includes area media outlets and other Enhanced SSO Notification Procedures interested parties)
- Online account access and bill pay

System Improvements

Video, clean, repair - collection system (33,000' videoed in 2013)

Install "Auto-Dialer" alarm/monitors

Clear easements/right-of-way

Inspect, repair all manholes

inspections for all food service establishments) Grease Trap Program (new installation and

WWTP - Alpine

- · Additional Clarifier, Digesters
- Install new bar screen
- Floating aeration system
- Extend and repair plant walls

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Capital Cost of Improvements

Alpine

Woodland

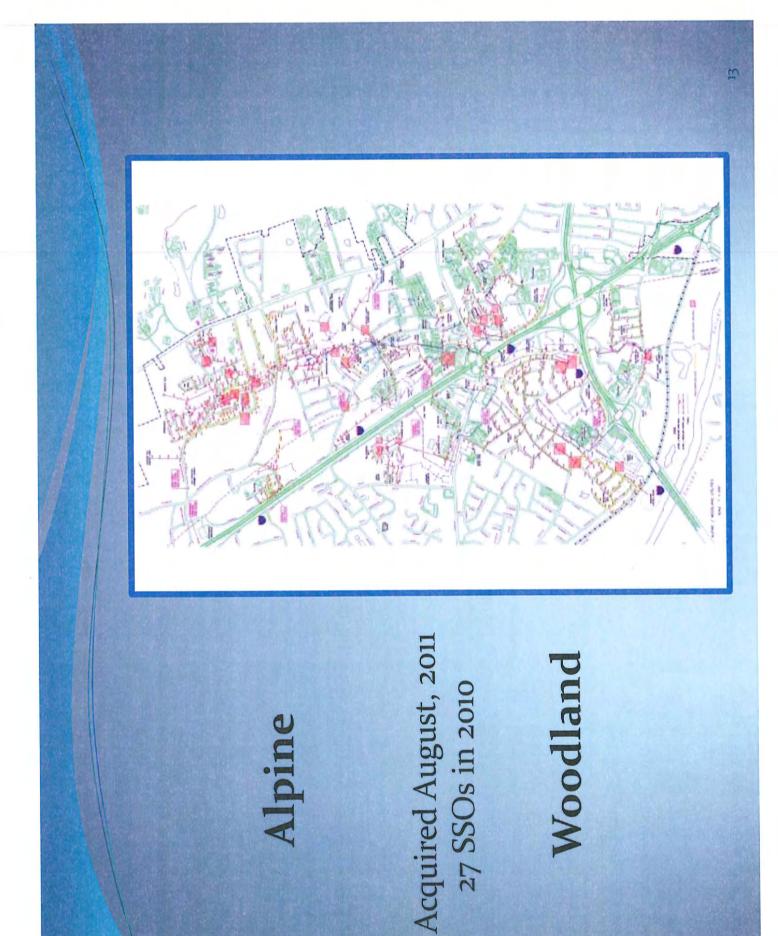
\$ 846,000

(appx \$4.52MM Since last rate case)

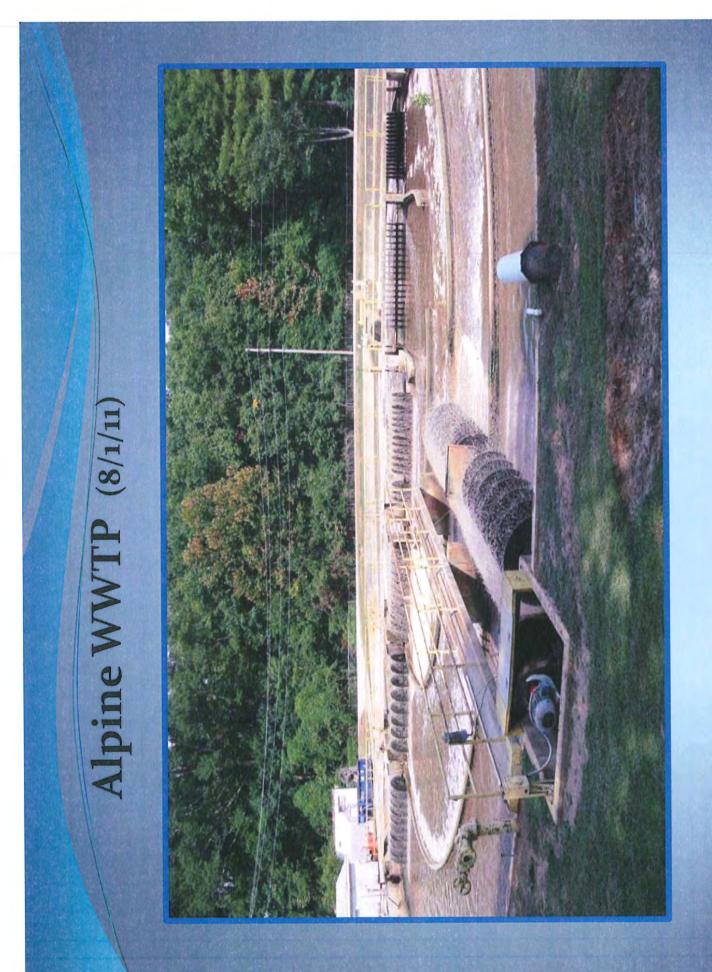
\$ 7,000,000+

Woodland

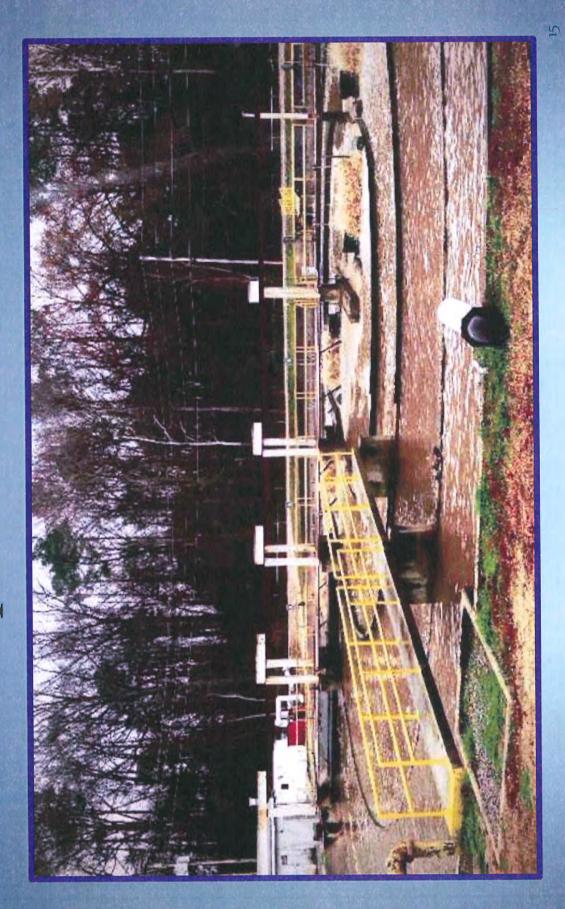
- Clean and repair collection system (video, root clearing, jetting, line clearing, manhole rehab, liners)
- 2014: \$200,000 to rehab lagoon (clearing, reinforcement of

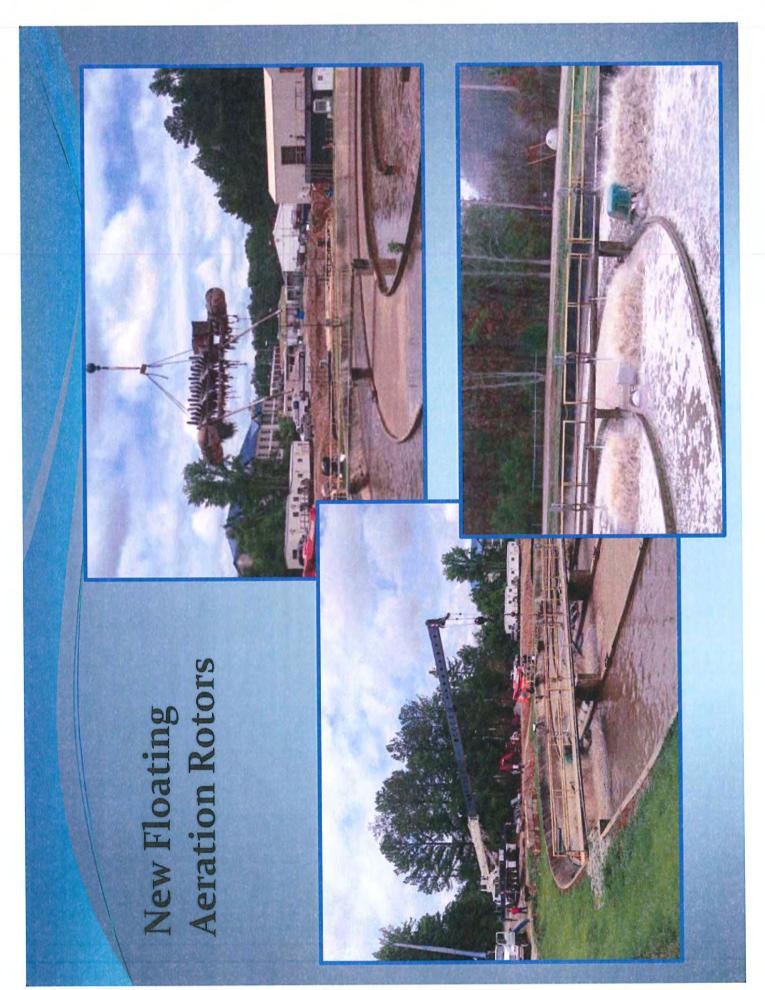


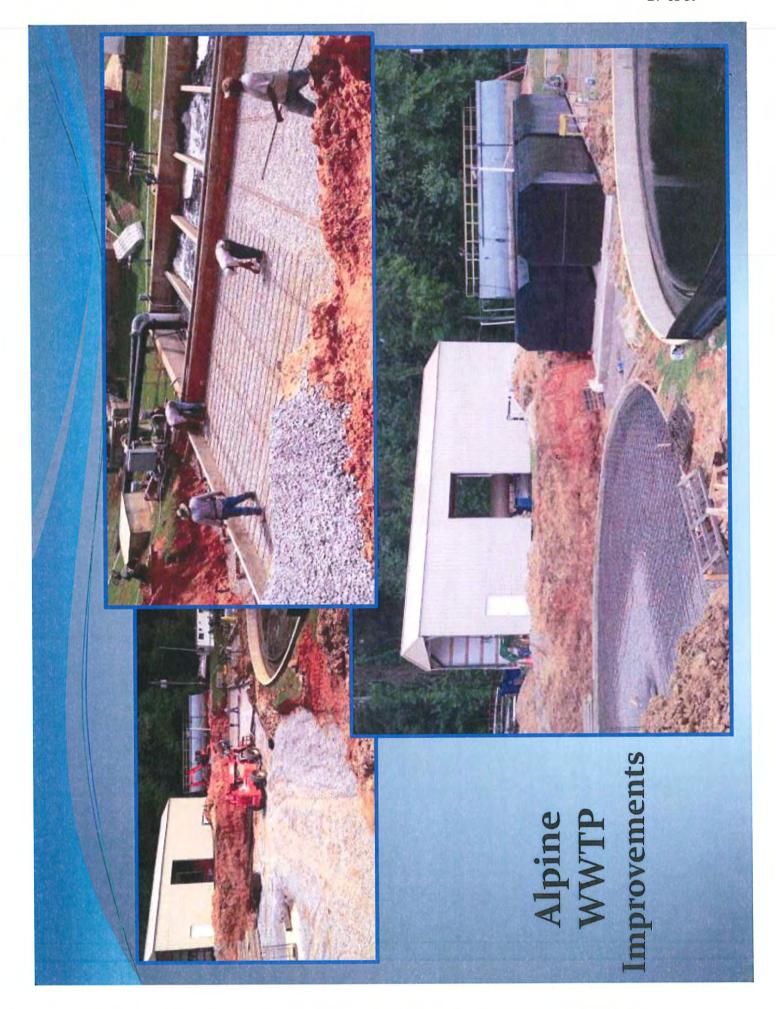
Woodland

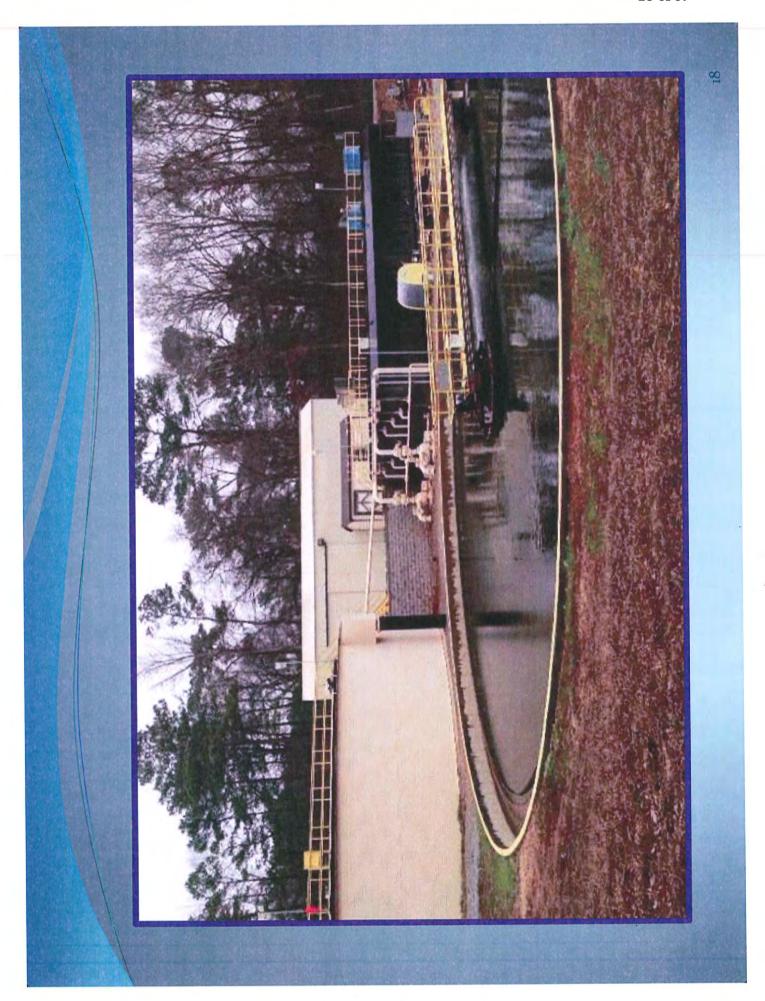


Alpine Plant (3/5/14)

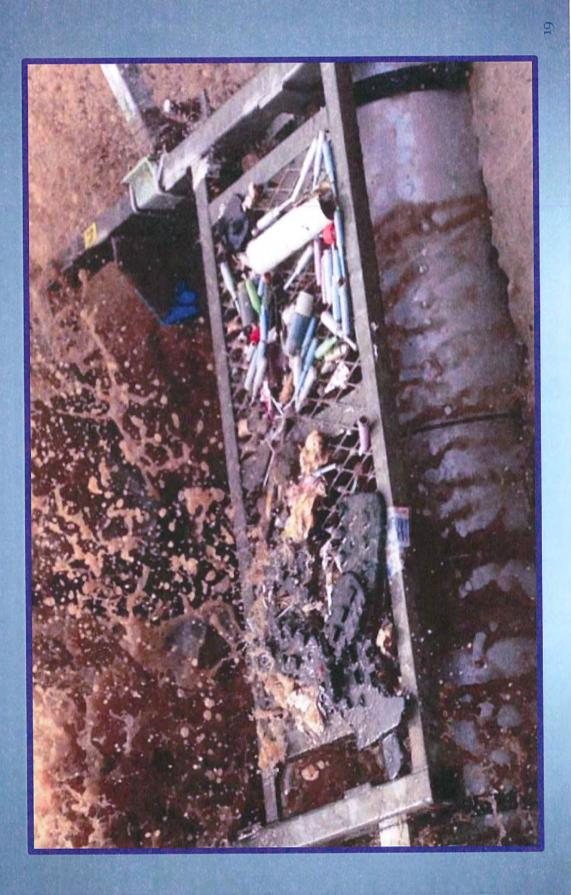




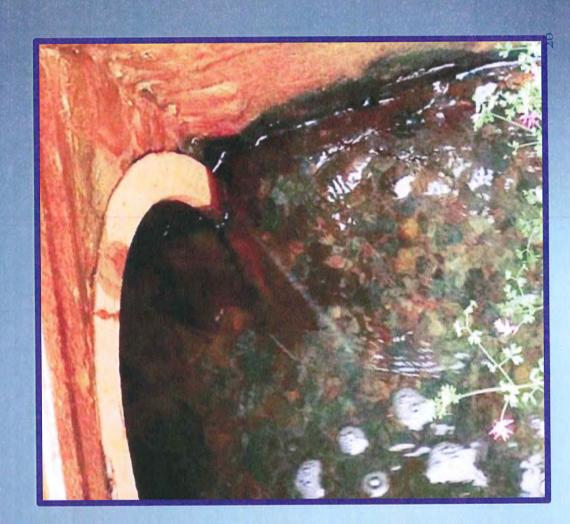


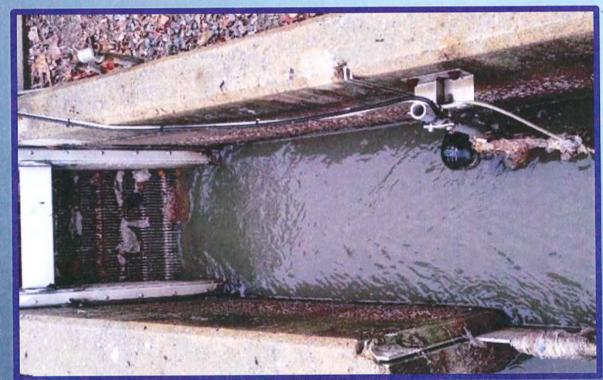


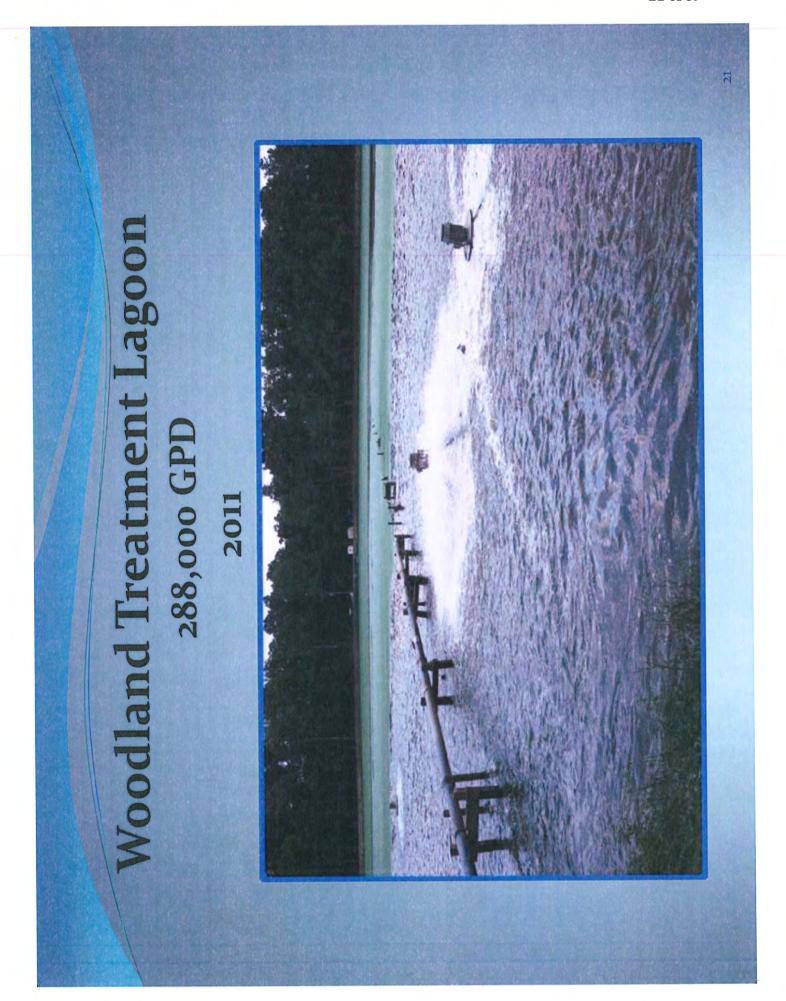


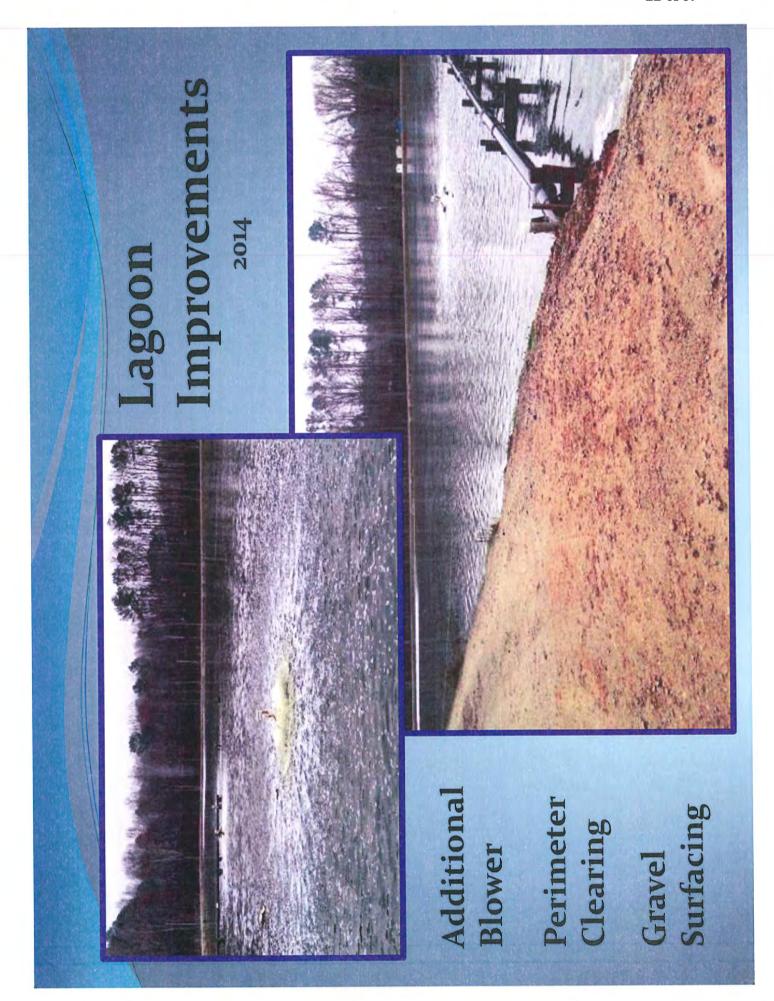


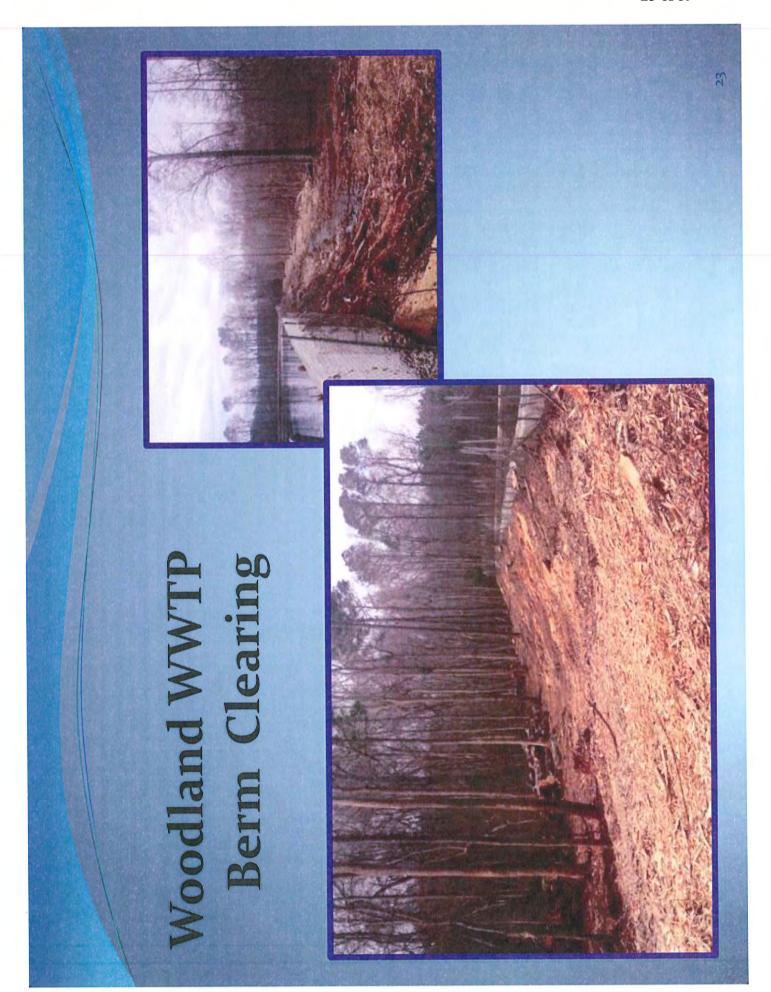
Wastewater IN and Effluent OUT





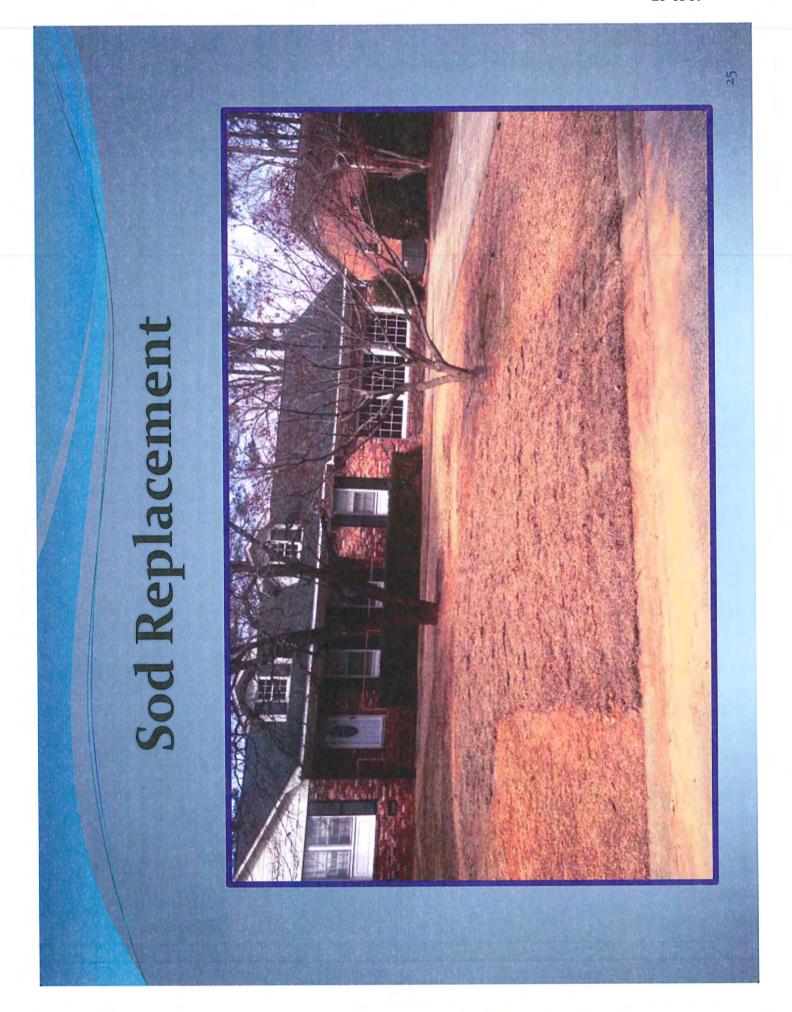


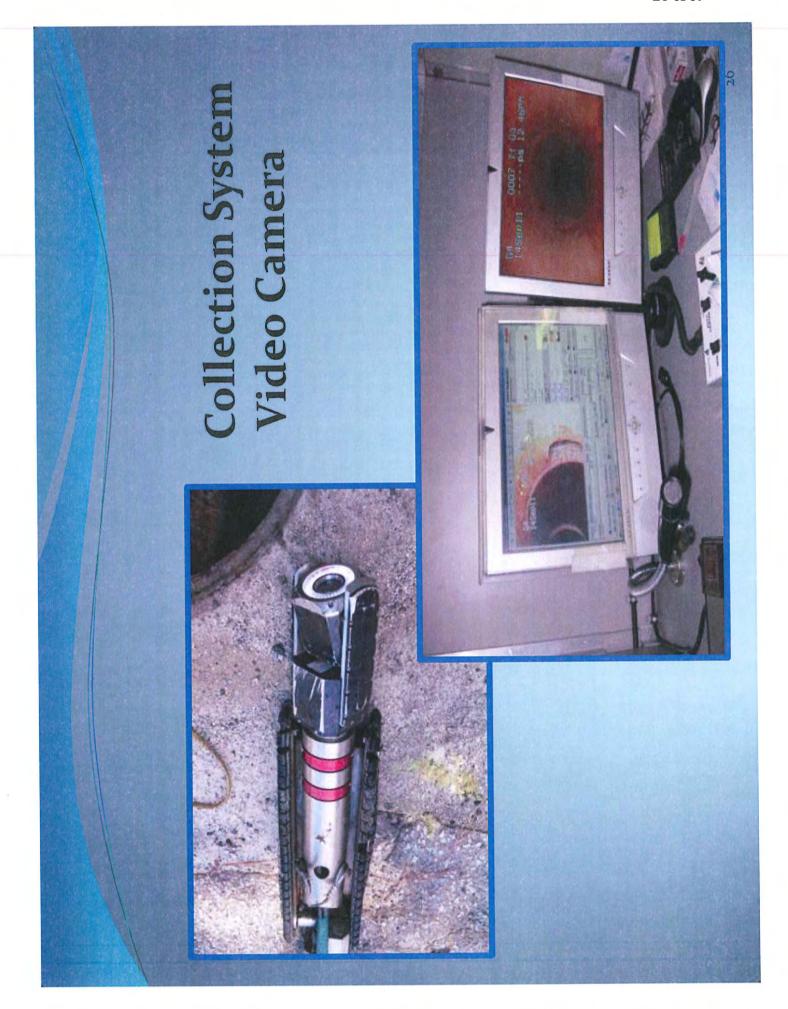


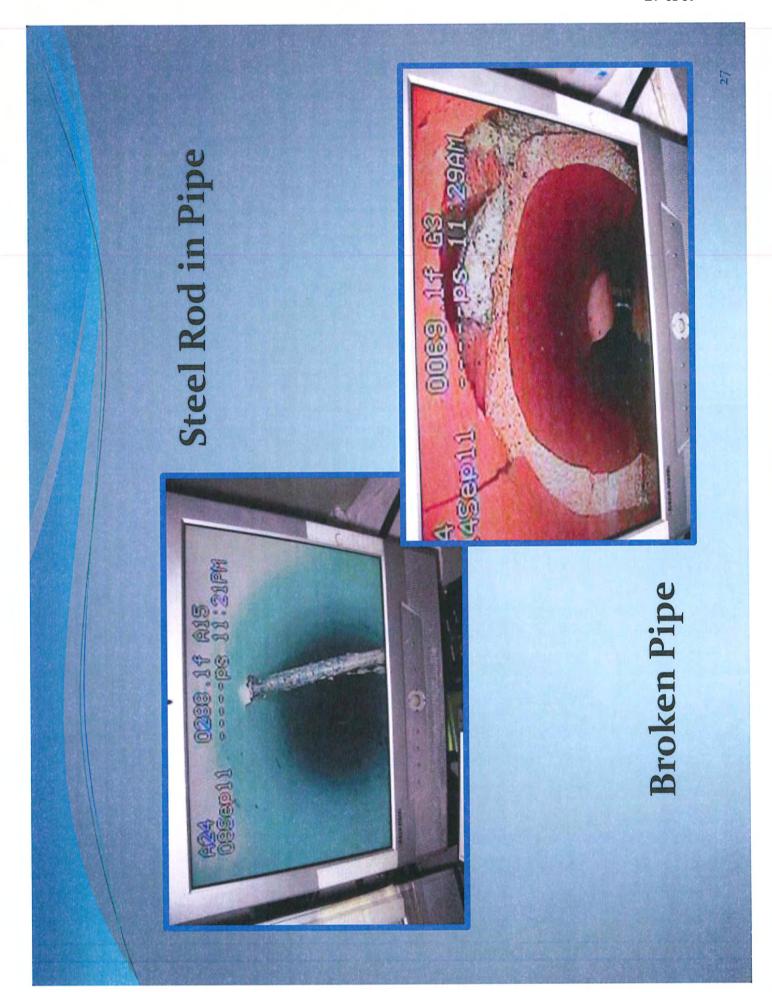


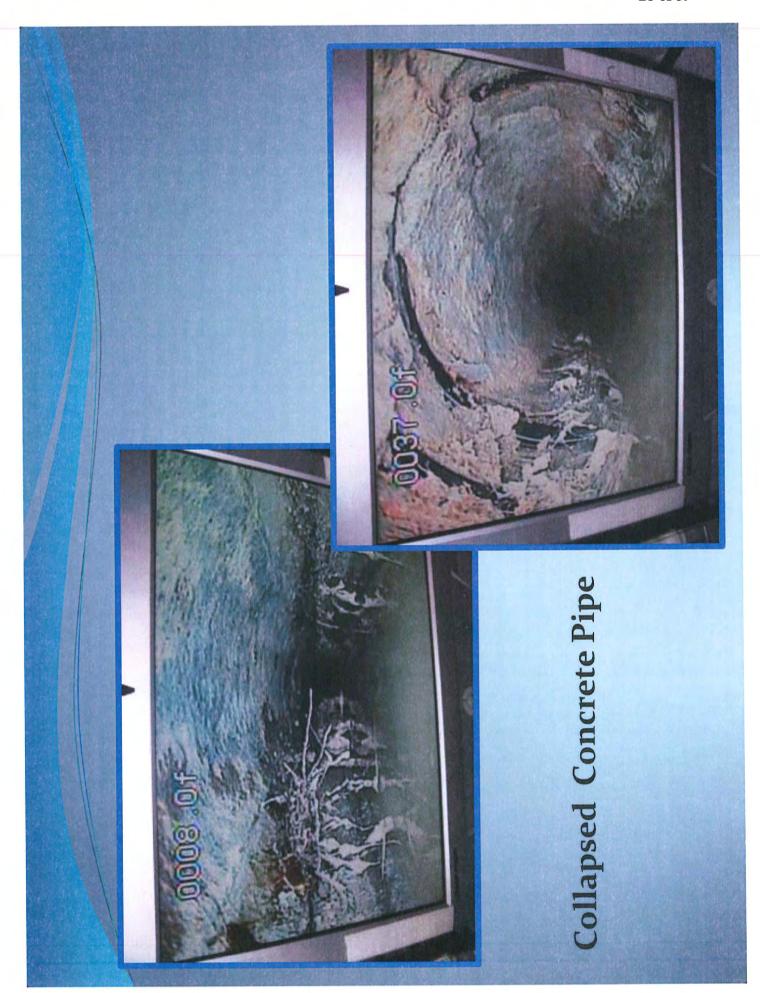
Driveway Repair





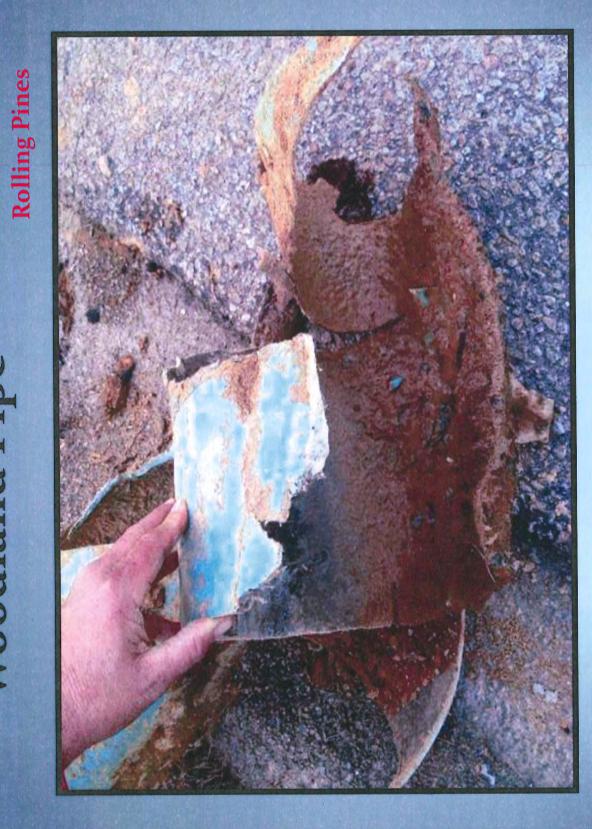


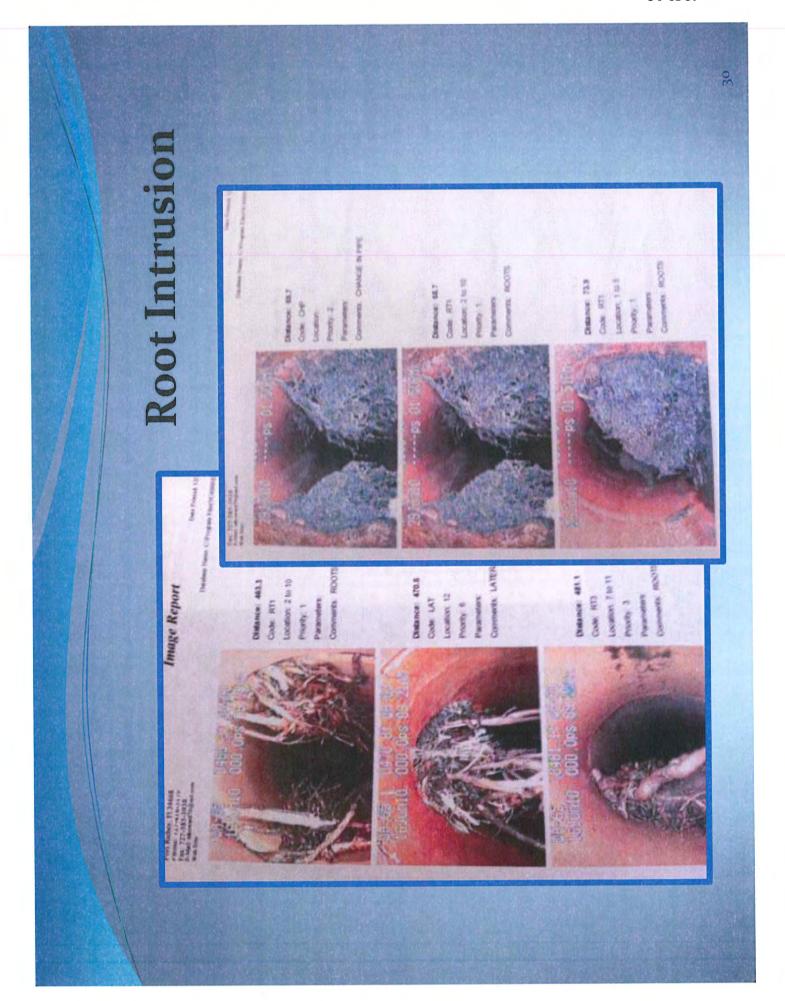


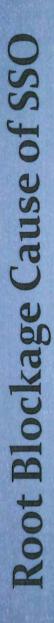


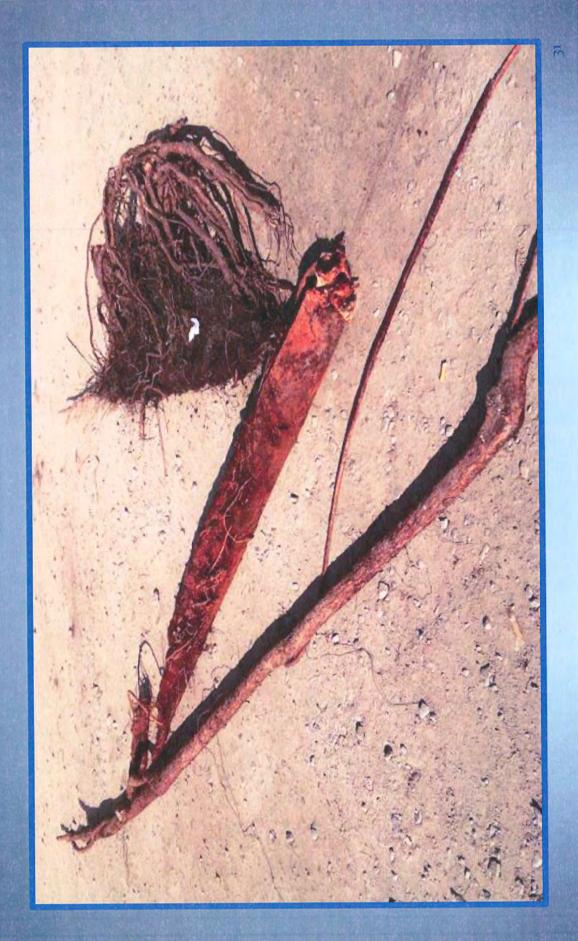
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Woodland Pipe



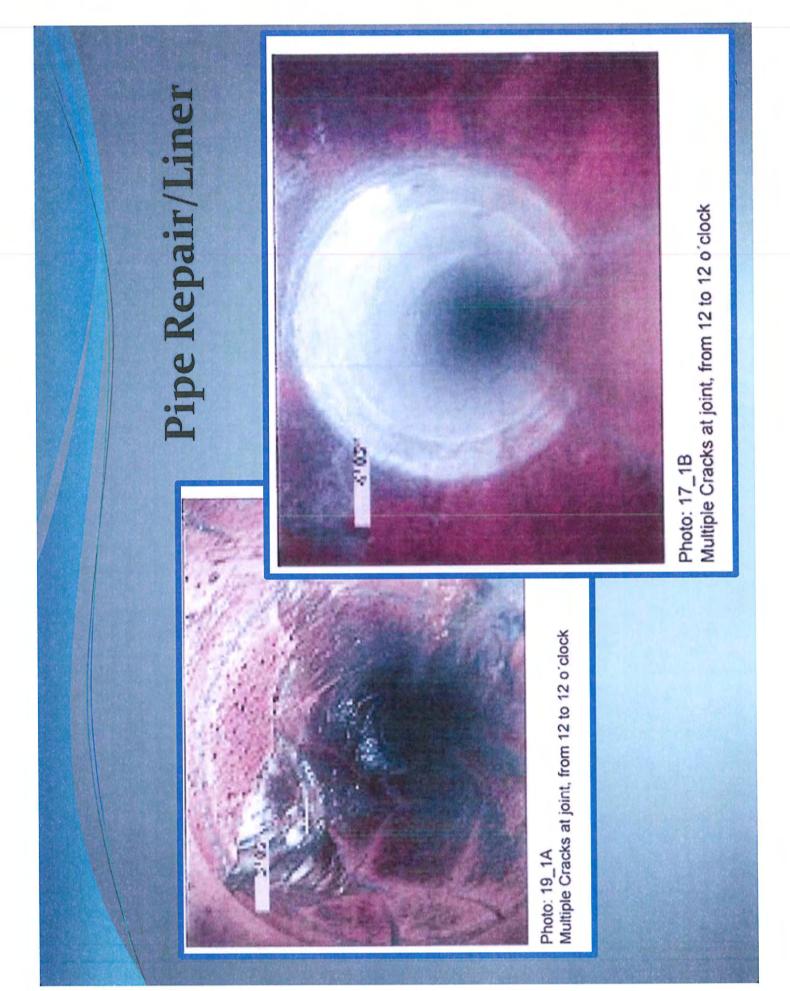


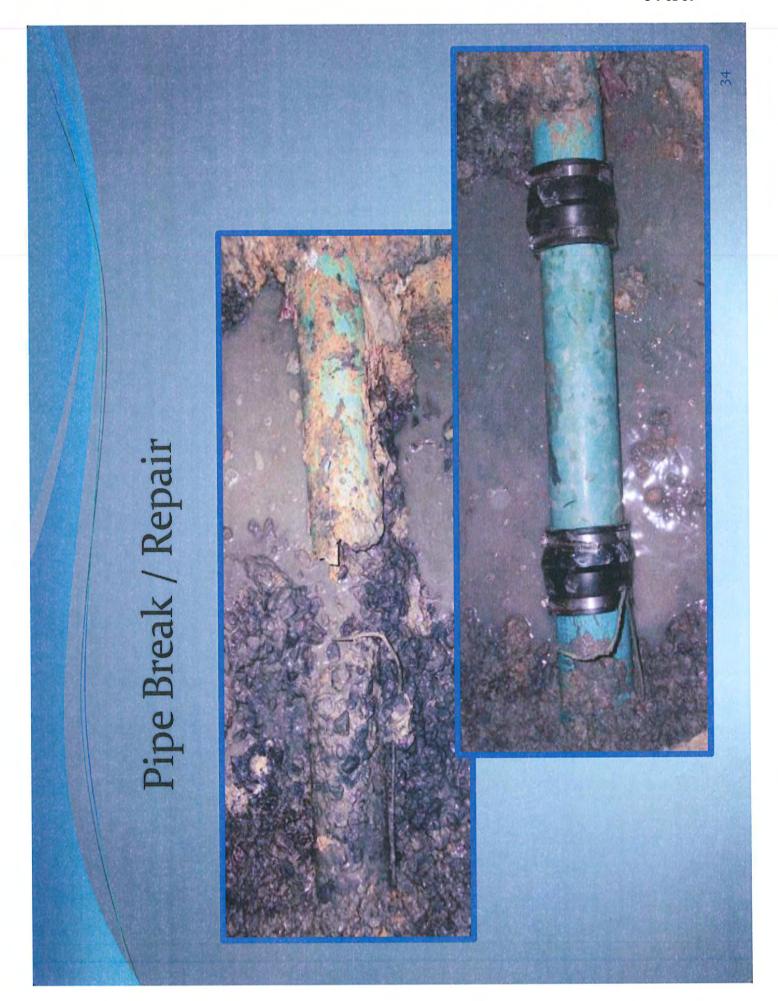


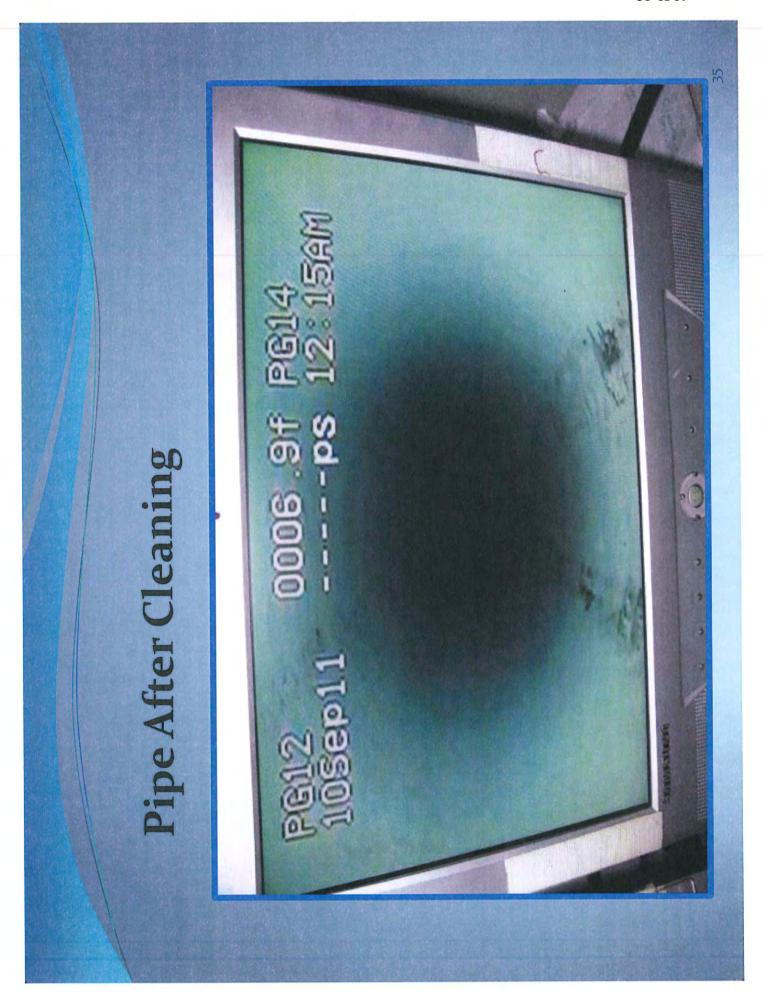


Root Removed from Manhole







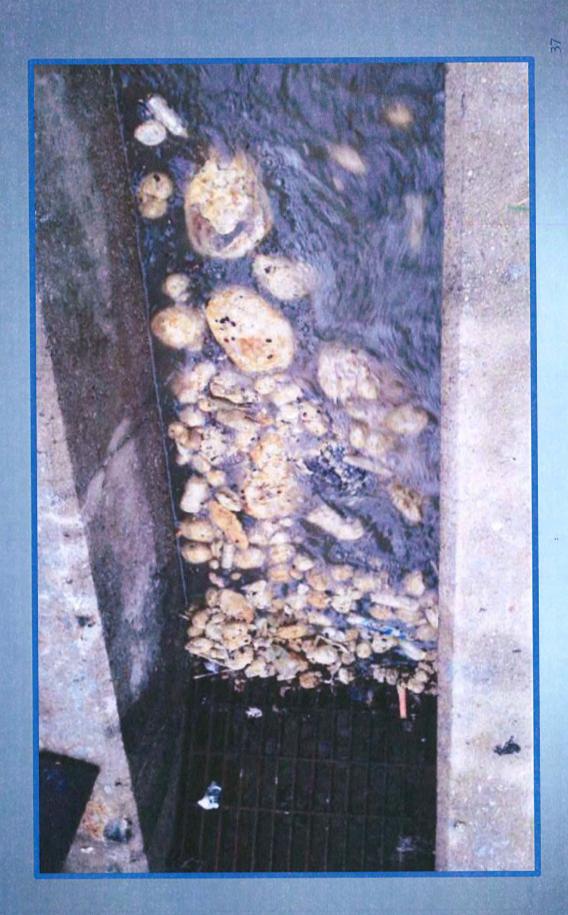


"FOG" (FATS, OIL, GREASE) in our sewers? What is the environmental problem with

industrial sources" as the most common cause of blockages (47%). Grease is problematic because it solidifies, reduces system capacity and blocks identifies grease from "restaurants, homes and EPA's report to congress on sewer overflows flow*

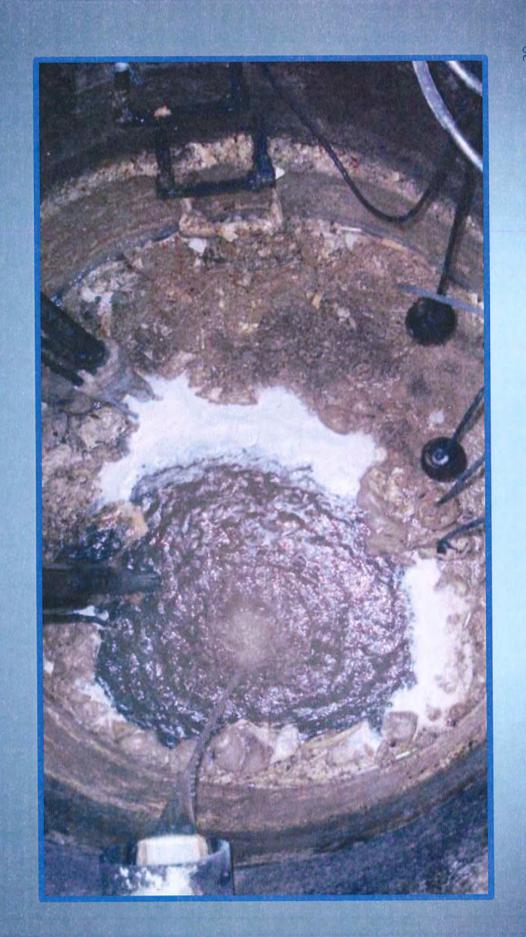
*EPA's Office of Water -2007

Grease Blockage at Bar Screen





Grease - Cause of Alpine SSO on 1/23/12



Grease Accumulation in Lift Stati

Eliminating Grease From the System

Residential Customer Awareness ("FOG")

Commercial Grease Trap Program

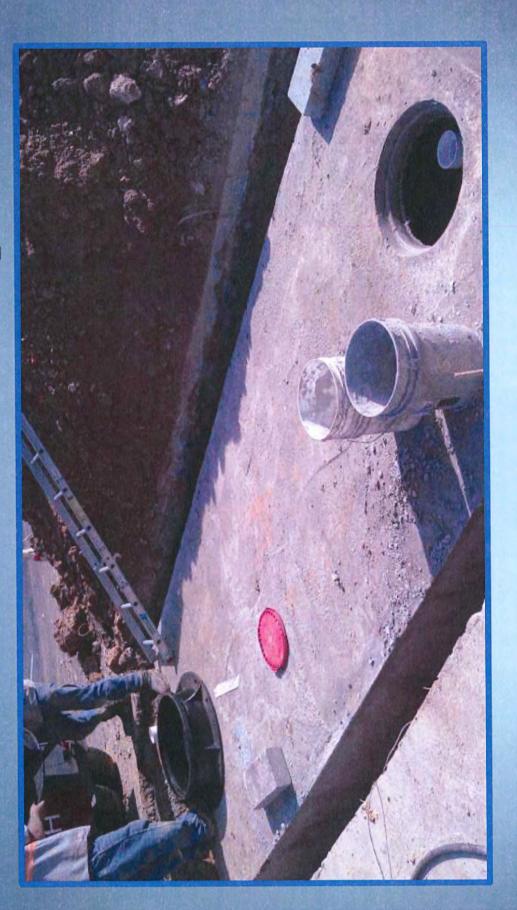
Grease Trap Standards

Inspections

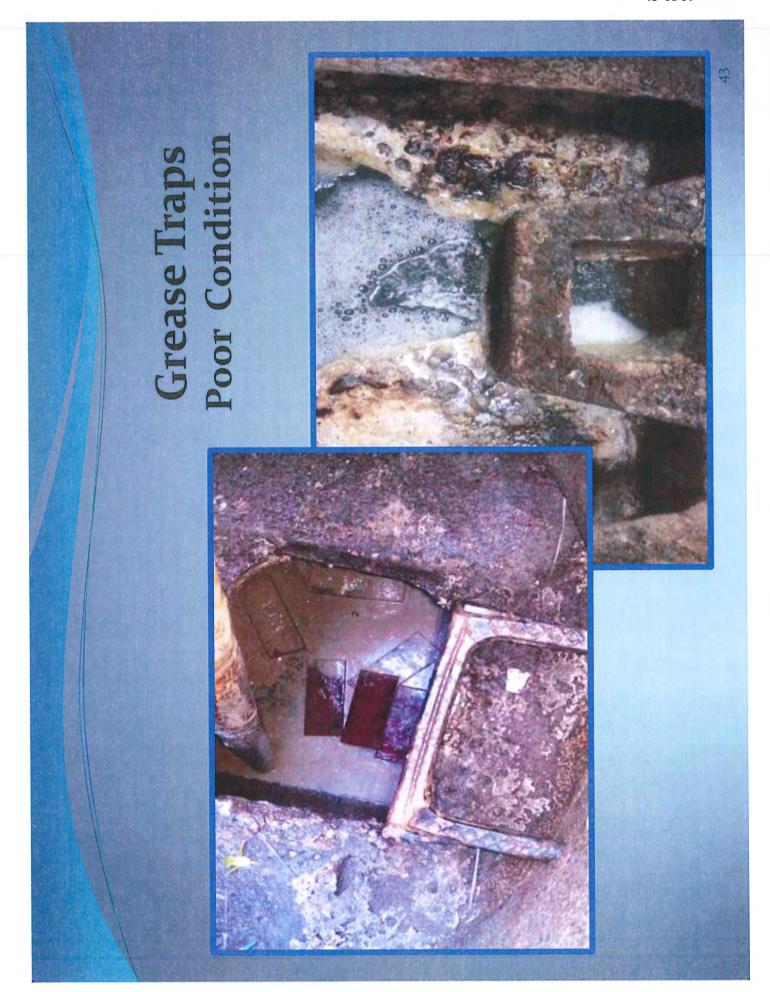
Pump outs

Compliance or Disconnection

New Commercial Grease Trap



for their prompt installation of new KJ's (IGA) Grocery on St Andrews Special Thanks to grease traps!



Inflow and Infiltration (I&I) "Introduction of groundwater/stormwater into the sewer system.

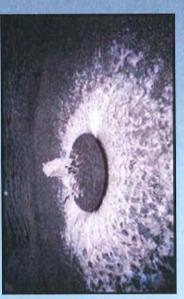
Sources:

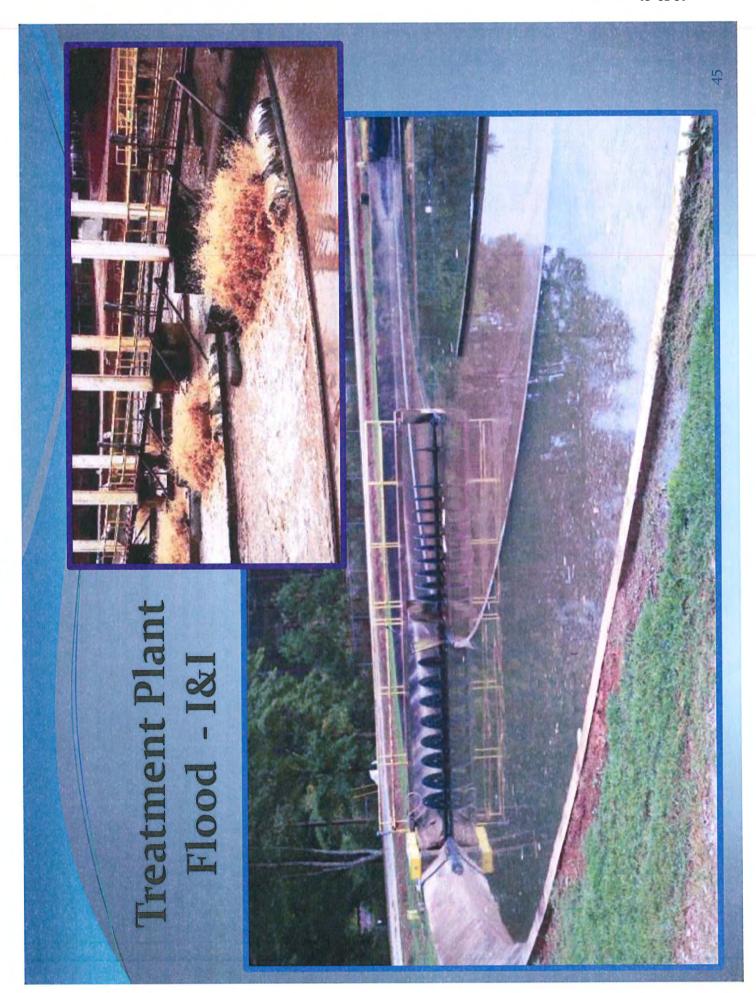
Cracks, breaks in sewer pipes due to age, root intrusion, etc.

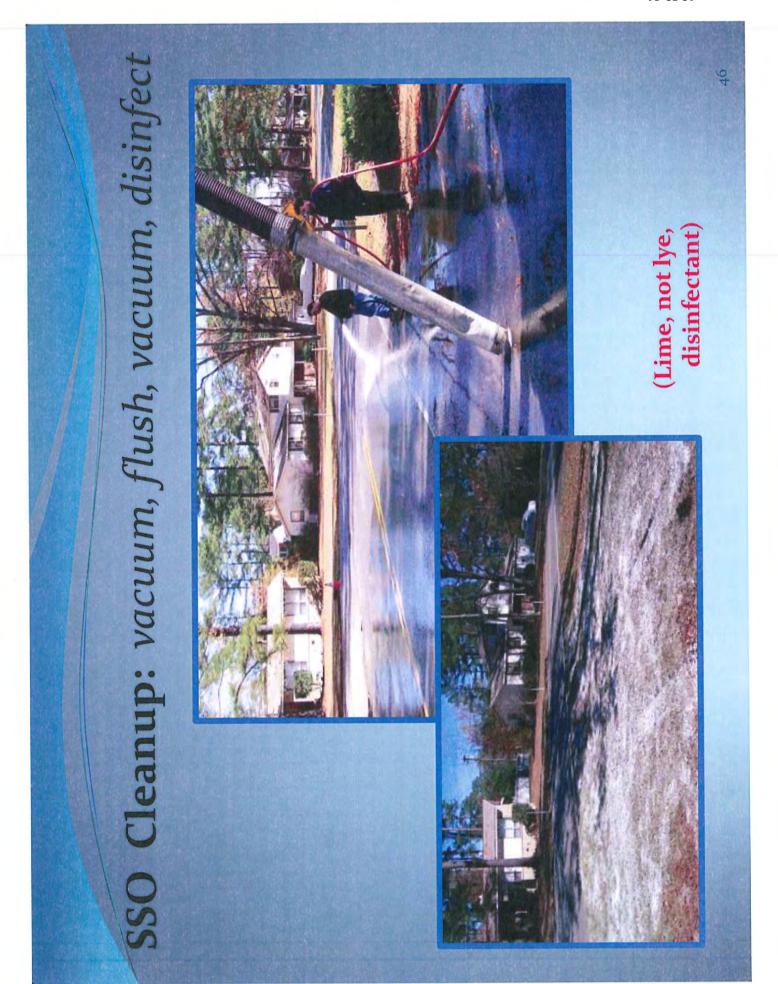
Improper/illegal connection of storm water drainage to the sewer collection system

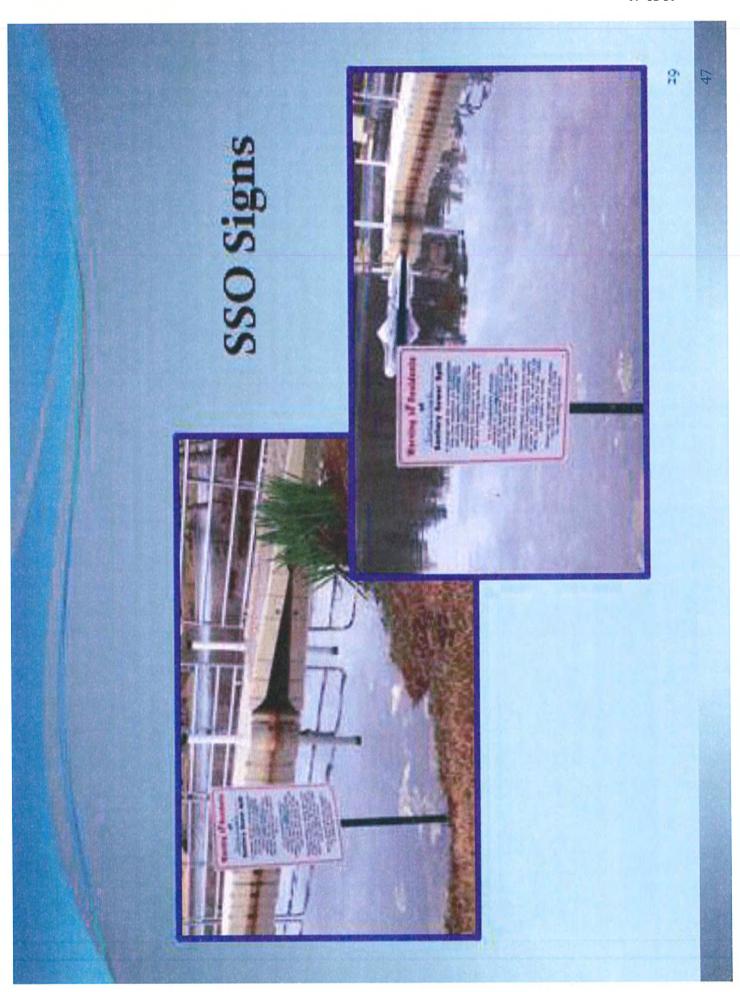


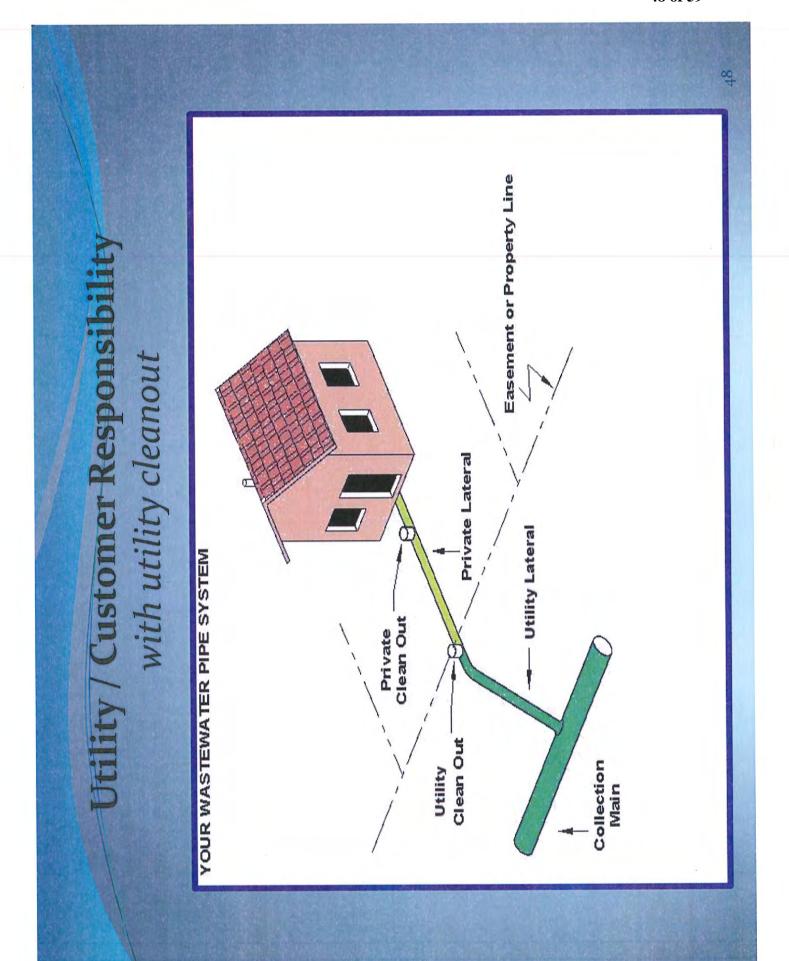
- Overloads the sewer system
- Shortens life of pumps, motors
- System can overflow into the environment
- Sewage can back up into customer residences









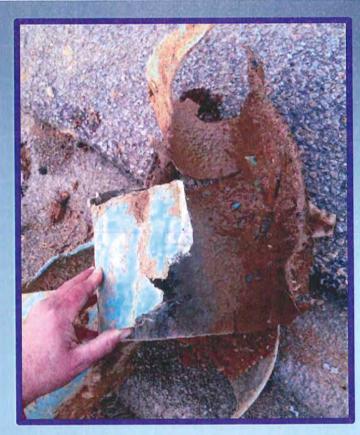


PWR Work-orders in 2013

Includes:

lift station maintenance, line cleaning, and videoman-hole repairs, hammer-tap repairs, problems taping of the underground system, line repairs, reported by customers.

Alpine Woodland
774 167



Pipe Repair – Rolling Pines



(Investor Owned Utilities /IOU) Privately Owned Utilities

- Must meet all regulatory guidelines
- EPA surveys small IOUs have the most violations
 - EPA determined the best future for small IOUs is
- to be purchased by large, responsible utility
- Rates must also provide a "reasonable rate of IOU rates must reflect full cost of service

return to ensure continued investment and

compliance by private owners"

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"US Water Rates Expected To Triple" **CNN Money Report**

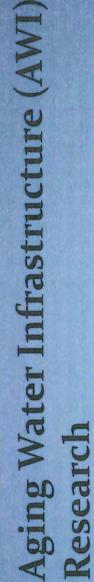
First Published: February 27, 2012: 6:51 PM ET

"Many consumers could see their water bills double or even triple, as the country attempts to overhaul its aging water system over the next 25 years."

amount that will largely be paid for by increasing household system between 2011 and 2035 will cost at least \$1 trillion, an found that repairing and expanding the U.S. drinking water "A new study by the American Water Works Association water bills."

"The \$1 trillion in water infrastructure costs over the next 25 years includes fixing leaky pipes, replacing pipelines and expanding water systems to accommodate growing populations."

ey.cnn.com/2012/02/27/pf/water bills/index.htm?source=cnn bin



"Our nation's water infrastructure needs an upgrade. The sewer lines, and storage facilities that we rely on for clean drinking water treatment plants and distribution lines, and safe water are aging, some to the point of deterioration and even failure."

President Obama has called for water and wastewater infrastructure projects with an investment of \$6 billion.

http://www.epa.gov/awi/basic.html

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The Rate Process

WHY RATES INCREASE?

- Additional investment in the utility system (repairs, replacements, improvements)
- Increases in Operations & Maintenance costs
- Continued Reasonable rate of return ensures continued investment/compliance by private utility owners

HOW Are Rates Increased?

- Application is filed with the PSC
- Utility must provide notice to customers
- ORS "represents the public interest" and conducts audit of utility
- Expenditures must be "Used and Useful", "Reasonable and Necessary"
 - Hearing is held where customers are invited to participate
- PSC determines final rates

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*2014 (proposed, combined) \$16.75 \$29.00 2013 2011 Alpine

\$33 - 38

Woodland \$24.00 \$24.00

\$33 - 38

Increase consisting of \$4-6 due to increased costs; \$1-2 due to ERC reallocation. Alpine -

VALUE @ \$35/month

= \$1.16/day = \$.05/hour < 1/3 cent per gallon (12,000 gallons)

"one trip every 4 hours = 9 cents/flush" Danny Brabham value:

Area Wastewater Rates Comparison

Palmetto Utility Average SC IOU Woodland Alpine

\$ 29.00 24.00

36.00

36.00 (range 17.50 - 82.82)

Richland County

City of Columbia

46.54

(\$10.20* base + \$4.93* usage) 48.16 (8,000 gal) * already gone up

Lexington County

2250 gal + ea 750 gal

+5.50 backflow fee) (\$9.75 base + \$5.41 usage

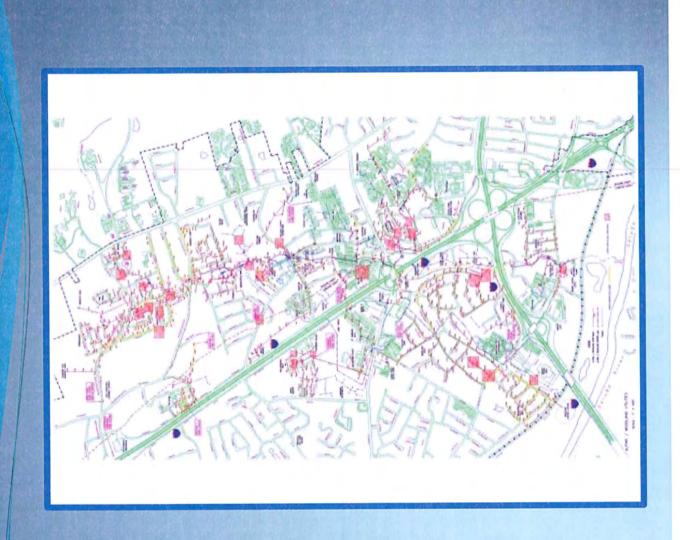
Lexington City

58.53 (8,000 gal)

74.70 (metered 8,000 gal) 53.63 (non-metered flat)

Average Muni Rate

56.31 (8,000 gal)



RESULTS

from 27 SSOs

to 12 SSOs to 6-8 SSOs

Important Numbers

Palmetto Customer Service 803-699-2422

Please Report Sewer Spills Immediately! Keep Grease and Cooking Oils OUT

Office of Regulatory Staff

803-737-5230

Public Service Commission

803-896-5100

803-898-4300

DHEC